

Stezzano, 5 March 2015

**BREMBO: 2014 REVENUES GREW BY 15.1% TO €1,803.3 MILLION
EBITDA AT €279.8 MILLION (+31.1%), EBIT AT €178.4 MILLION (+45.3%),
NET PROFIT AT €129.1 MILLION (+45%)
ORDINARY DIVIDEND OF €0.60 PER SHARE
20 YEARS FROM THE STOCK EXCHANGE LISTING, EXTRAORDINARY
DIVIDEND OF €0.20 PER SHARE**

Compared to 2013 results:

- **Revenues** grew by 15.1% to €1,803.3 million (+16.1% on a like-for-like exchange rate basis)
- Good growth of margins: **EBITDA** +31.1% to €279.8 million; **EBIT** +45.3% to €178.4 million
- **Net profit** +45% to €129.1 million
- **Net investments amounted to** €123.4 million
- **Net financial debt** decreased by €50.1 million
- Proposal to distribute an **ordinary dividend of €0.60** per share
- Proposal to distribute an **extraordinary dividend of €0.20** per share, upon the 20th anniversary of the listing

Results at 31 December 2014:

(€ million)	2014	2013	Change
Revenues	1,803.3	1,566.1	15.1%
EBITDA	279.8	213.5	31.1%
% on revenues	15.5%	13.6%	
EBIT	178.4	122.8	45.3%
% on revenues	9.9%	7.8%	
Pre-tax profit	164.9	104.4	58.0%
% on revenues	9.1%	6.7%	
Net profit	129.1	89.0	45.0%
% on revenues	7.2%	5.7%	
Net financial debt	270.4	320.5	-50.1

Q4 2014 results:

(€ million)	Q4 2014	Q4 2013	Change
Revenues	463.1	411.9	12.4%
EBITDA	72.0	63.1	14.1%
% on revenues	15.6%	15.3%	
EBIT	43.9	38.5	14.0%
% on revenues	9.5%	9.4%	
Pre-tax profit	40.6	33.6	20.9%
% on revenues	8.8%	8.2%	
Net profit	34.7	25.6	35.2%
% on revenues	7.5%	6.2%	

Chairman Alberto Bombassei stated: “ *I am fully satisfied with our 2014 results. Among the many elements emerging from our Financial Statements, I would like to emphasise how the full use of our installed capacity contributed to additional growth in terms of both margins and revenues. In particular, in the United States — which have now become our top market — we succeeded in satisfying increased demand by concurrently improving production levels at our plant in Homer (Detroit, Michigan). Thanks to the investments we*

launched last year in the USA and Mexico, Brembo is now embarking on a new phase of its internationalisation process, which will allow it to further grow on that market. The recent positive signs from the automotive market in Europe and Italy have also enabled us to achieve encouraging performances in the major European markets.”

Results at 31 December 2014

Brembo S.p.A.'s Board of Directors chaired by Alberto Bombassei met today and approved Brembo Group's annual results at 31 December 2014.

The Group's net consolidated revenues amounted to €1,803.3 million, up 15.1% compared to 2013. On a like-for-like exchange rate basis, revenues increased by 16.1%.

During the year, the car applications sector mostly contributed to growth, closing 2014 with an increase of 18.6% compared to 2013. However, there were also significant increases in motorbike applications (+15.5%) and the racing sector (+9.2%), whereas the commercial vehicles sector recorded a slight decrease, with -2.2% compared to the previous year.

At geographical level, almost all the areas in which the Group operates reported growth. Germany — which is Brembo's second largest outlet market with 24.0% of sales — grew by 15.1% compared to 2013. Strong performances were reported in Italy (+14.2%), the United Kingdom (+26.1%) and France (+17.4%). North America, which since 2014 has been Brembo's top market with 25.7% of sales, rose by 24.2%. South America showed a 11.3% decrease, or 4.6% on a like-for-like exchange rate basis. The main Asian markets showed good performances as well, with China growing by +14.6%, India by 16.6% and Japan by 6.6%.

In 2014, the cost of sales and other operating costs amounted to €1,200.4 million, with a 66.6% ratio to sales, down compared to 67.1% for the previous year.

Personnel expenses amounted to €329.6 million or 18.3% of revenues, decreasing by 1% from the previous year's figure.

At 31 December 2014, the workforce numbered 7,690, equal to 449 more than in 2013.

EBITDA for the year totalled €279.8 million (15.5% of revenues), compared to €213.5 million (13.6% of revenues) for 2013.

EBIT amounted to €178.4 million (9.9% of revenues) compared to €122.8 million (7.8% of revenues) for 2013. Depreciation and amortisation increased by 11.8% to €101.4 million due to the recent investments in new production facilities.

Following an analysis of the new consolidation standards that entered into force in 2014, and in particular IFRS 11 – *Joint Arrangements*, the members of the Board of Directors decided that the business conducted by the joint venture BSCCB S.p.A. (manufacturing and sale of ceramic carbon discs) falls within the scope of the Group's operating activity, and that it is therefore appropriate to include the JV's profit or loss in consolidated EBITDA. On the basis of this assessment, the recognition method of this component of profit or loss was changed accordingly, for both 2014 and 2013, by reclassifying it from “Interest income from investments” to “Non-financial interest income from investments”, which totalled €6.4 million in 2014 and €1.4 million in 2013.

Net interest expense amounted to €13.7 million in 2014 (€18.4 million in 2013) and consisted of net exchange losses of €1.0 million (€7.3 million in 2013) and net interest expense of €12.7 million (€11.2 million in the previous year).

Pre-tax profit was €164.9 million compared to €104.4 million for the previous year. Based on tax rates applicable under current tax regulations, estimated taxes amounted to €36.2 million with a tax rate of 22.0% (€15.3 million in 2013 with a tax rate of 14.6%).

Net profit for 2014 amounted to €129.1 million, up by 45.0% compared to €89.0 million for the previous year.

Net financial debt at 31 December 2014 was €270.4 million, a €50.1 million improvement compared to 31 December 2013.

Results for the Fourth Quarter of 2014

In Q4 2014 alone, consolidated revenues amounted to €463.1 million, up by 12.4% (+10.1% on a like-for-like exchange rate basis).

EBITDA for Q4 2014 was €72.0 million (15.6% of revenues); EBIT amounted to €43.9 million (9.5% of revenues).

The period ended with a net profit of €34.7 million, up 35.2% compared to the same period of 2013.

Calling of General Shareholders' Meeting: 23 April at 10:30 a.m.

The General Shareholders' Meeting has been called on 23 April at 10:30 a.m. (CET), at the company's offices in viale Europa 2, Stezzano (Bergamo, Italy), to approve, *inter alia*, the following proposal for profit distribution:

- an ordinary dividend of €0.60 per each outstanding share, to be paid as of 20 May 2015, ex-coupon No. 23 on 18 May 2015 (record date: 19 May);
- moreover, upon the 20th anniversary of the Company's Stock Exchange listing, which took place in July 1995, the Board of Directors resolved to propose to the forthcoming AGM the distribution of an extraordinary dividend of €0.20, to be paid as of 8 July 2015, ex-coupon No. 24 on 6 July 2015 (record date: 7 July);
- €357,167.67 to the reserve as per Article 6, paragraph 2, of Legislative Decree No. 38/2005;
- the remaining amount carried forward.

Plan for the Buy-back and Sale of Own Shares

The General Shareholders' Meeting will also be called upon to resolve on, *inter alia*, the plan for the buy-back and sale of own shares with the purpose of:

- undertaking, directly or through intermediaries, any investments, including aimed at containing abnormal movements in stock prices, stabilising stock trading and supporting the liquidity of Company's stock, so as to foster the regular conduct of trading beyond normal fluctuations related to market performance, without prejudice in any case to compliance with applicable statutory provisions;
- carrying out, in accordance with the Company's strategic guidelines, share capital transactions or other transactions which make it necessary or appropriate to swap or transfer share packages through exchange, contribution, or any other available methods;
- buying back own shares as a medium-/long-term investment.

The proposal envisages the possibility for the Board of Directors to buy and/or dispose of, in one or more tranches, a maximum of 1,600,000 ordinary shares at a minimum price of €0.52 and a maximum price of €40.00 each.

Authorisation will be requested for a period of 18 months from the date of the resolution of the Shareholders' Meeting that grants said authorisation. At present, the Company holds 1,747,000 own shares representing 2.616% of share capital.

Foreseeable Evolution

The order book confirms a positive performance also for the first part of the year.

In 2015, Brembo will launch the recently announced production initiatives, particularly in the United States and Mexico.

The manager in charge of the Company's financial reports, Matteo Tiraboschi, declares, pursuant to paragraph 2 of Article 154-bis of Italy's Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documented results, books and accounting records.

Annexed hereto are the Statement of Income, Statement of Financial Position and Statement of Cash Flows, which are currently being audited.

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CONSOLIDATED STATEMENT OF INCOME

<i>(euro million)</i>	31.12.2014	31.12.2013 restated	Change	%	Q4'14	Q4'13 restated	Change	%
Sales of goods and services	1,803.3	1,566.1	237.2	15.1%	463.1	411.9	51.2	12.4%
Other revenues and income	13.9	14.8	(0.9)	-6.1%	4.4	5.1	(0.7)	-13.3%
Costs for capitalised internal works	10.7	11.2	(0.4)	-3.9%	2.7	3.5	(0.8)	-23.0%
Raw materials, consumables and goods	(928.7)	(802.8)	(125.9)	15.7%	(233.1)	(210.6)	(22.5)	10.7%
Income (expenses) from equity investments of a non-financial nature	6.4	1.4	5.0	356.9%	1.8	1.6	0.3	16.3%
Other operating costs	(296.3)	(274.8)	(21.5)	7.8%	(80.2)	(66.6)	(13.6)	20.4%
Personnel expenses	(329.6)	(302.4)	(27.2)	9.0%	(86.7)	(81.7)	(5.1)	6.2%
GROSS OPERATING INCOME	279.8	213.5	66.3	31.1%	72.0	63.1	8.9	14.1%
% of sales of goods and services	15.5%	13.6%			15.6%	15.3%		
Depreciation, amortisation and impairment losses	(101.4)	(90.7)	(10.7)	11.8%	(28.1)	(24.6)	(3.5)	14.2%
NET OPERATING INCOME	178.4	122.8	55.6	45.3%	43.9	38.5	5.4	14.0%
% of sales of goods and services	9.9%	7.8%			9.5%	9.4%		
Net interest income (expense)	(13.7)	(18.4)	4.8	-25.8%	(3.5)	(4.9)	1.4	-28.5%
Interest income (expense) from investments	0.1	0.0	0.2	-952.9%	0.2	0.0	0.2	N/A
RESULT BEFORE TAXES	164.9	104.4	60.5	58.0%	40.6	33.6	7.0	20.9%
% of sales of goods and services	9.1%	6.7%			8.8%	8.2%		
Taxes	(36.2)	(15.3)	(21.0)	137.1%	(6.2)	(7.9)	1.7	-21.7%
RESULT BEFORE MINORITY INTERESTS	128.7	89.1	39.6	44.4%	34.4	25.7	8.7	34.0%
% of sales of goods and services	7.1%	5.7%			7.4%	6.2%		
Minority interests	0.4	(0.1)	0.5	-525.3%	0.3	0.0	0.3	-1256.5%
NET RESULT FOR THE PERIOD	129.1	89.0	40.0	45.0%	34.7	25.6	9.0	35.2%
% of sales of goods and services	7.2%	5.7%			7.5%	6.2%		
BASIC/DILUTED EARNINGS PER SHARE (euro)	1.98	1.36			0.53	0.39		

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

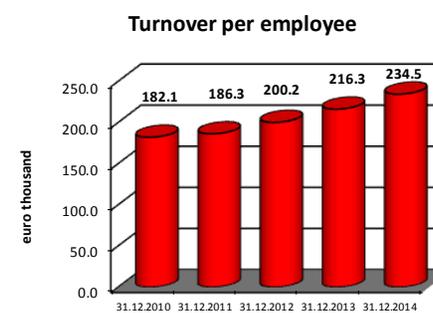
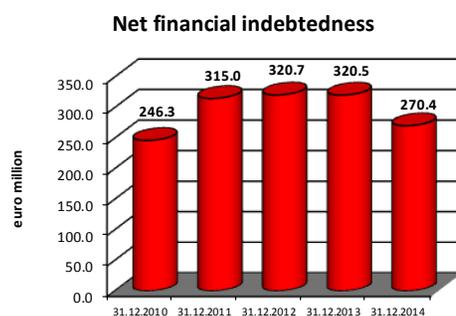
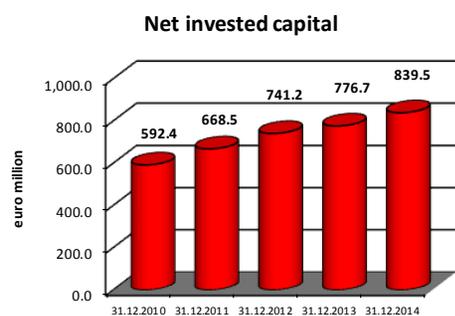
<i>(euro million)</i>	31.12.2014	31.12.2013	Change
ASSETS			
NON-CURRENT ASSETS			
Property, plant, equipment and other equipment	540.0	503.1	36.8
Development costs	43.7	45.3	(1.6)
Goodwill and other indefinite useful life assets	40.8	39.6	1.2
Other intangible assets	14.7	15.5	(0.8)
Shareholdings valued using the equity method	28.2	21.9	6.3
Other financial assets (including investments in other companies and derivatives)	1.2	0.2	1.0
Receivables and other non-current assets	6.1	7.0	(0.9)
Deferred tax assets	55.6	46.9	8.7
TOTAL NON-CURRENT ASSETS	730.2	679.6	50.6
CURRENT ASSETS			
Inventories	230.7	209.0	21.7
Trade receivables	286.9	251.5	35.4
Other receivables and current assets	38.6	42.9	(4.3)
Current financial assets and derivatives	10.1	10.0	0.2
Cash and cash equivalents	206.0	106.1	99.9
TOTAL CURRENT ASSETS	772.3	619.4	152.9
TOTAL ASSETS	1,502.5	1,299.0	203.4
EQUITY AND LIABILITIES			
GROUP EQUITY			
Share capital	34.7	34.7	0.0
Other reserves	109.3	93.4	15.9
Retained earnings/(losses)	257.9	207.2	50.7
Net result for the period	129.1	89.0	40.0
TOTAL GROUP EQUITY	531.0	424.4	106.6
TOTAL MINORITY INTERESTS	5.4	4.9	0.5
TOTAL EQUITY	536.3	429.2	107.1
NON-CURRENT LIABILITIES			
Non-current payables to banks	271.1	250.3	20.8
Other non-current financial payables and derivatives	6.2	8.9	(2.7)
Other non-current liabilities	14.4	5.0	9.4
Provisions	9.6	6.2	3.4
Provisions for employee benefits	32.8	27.0	5.8
Deferred tax liabilities	14.6	12.5	2.0
TOTAL NON-CURRENT LIABILITIES	348.7	309.9	38.7
CURRENT LIABILITIES			
Current payables to banks	202.6	171.5	31.1
Other current financial payables and derivatives	6.7	5.8	0.9
Trade payables	309.0	301.6	7.4
Tax payables	14.4	4.1	10.3
Short term provisions	0.6	0.0	0.6
Other current payables	84.2	76.9	7.3
TOTAL CURRENT LIABILITIES	617.5	559.9	57.6
TOTAL LIABILITIES	966.2	869.8	96.3
TOTAL EQUITY AND LIABILITIES	1,502.5	1,299.0	203.4

CONSOLIDATED CASH-FLOW STATEMENT

<i>(euro million)</i>	31.12.2014	31.12.2013 restated
Cash and cash equivalents at beginning of period	42.5	41.1
Result for the period before taxes	164.9	104.4
Depreciation, amortisation/Impairment losses	101.4	90.7
Capital gains/losses	0.3	(0.4)
Write-ups/Write-downs of shareholdings	(6.6)	(1.4)
Financial portion of defined funds and payables for personnel	1.0	0.9
Long-term provisions for employee benefits	1.4	3.6
Other provisions net of utilisations	9.7	7.1
Net cash flow generated by operations	272.0	204.9
Paid current taxes	(32.5)	(20.0)
Uses of long-term provisions for employee benefits	(3.7)	(3.8)
<i>(Increase) reduction in current assets:</i>		
inventories	(26.1)	(10.6)
financial assets	(1.0)	0.0
trade receivables	(36.9)	(48.3)
receivables from others and other assets	4.5	(4.4)
<i>Increase (reduction) in current liabilities:</i>		
trade payables	7.4	54.3
payables to others and other liabilities	17.0	(2.8)
Translation differences on current assets	11.4	(0.5)
Net cash flows from/(for) operating activities	212.1	168.7
<i>Investments in:</i>		
intangible assets	(17.4)	(17.6)
property, plant and equipment	(109.4)	(115.4)
Price for disposal, or reimbursement value of fixed assets	3.1	2.2
Net cash flows from/(for) investing activities	(123.7)	(130.9)
Dividends paid in the period	(32.5)	(26.0)
Capital increase in consolidated companies by minority shareholders	0.6	0.0
Inflows /(outflows) from changes in minority interests	1.7	(11.7)
Change in fair value valuation	0.4	(0.3)
Loans and financing granted by banks and other financial institutions in the period	112.5	203.4
Repayment of long-term loans	(115.1)	(200.0)
Net cash flows from/(for) financing activities	(32.4)	(34.5)
Total cash flow	56.0	3.2
Translation differences on cash and cash equivalents	0.8	(1.8)
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	99.3	42.5

NET SALES BREAKDOWN BY GEOGRAPHICAL AREA AND BY APPLICATION

<i>(euro million)</i>	31.12.2014	%	31.12.2013	%	Change	%	Q4'14	%	Q4'13	%	Change	%
GEOGRAPHICAL AREA												
Italy	242.1	13.4%	212.1	13.5%	30.0	14.2%	57.6	12.4%	53.4	13.0%	4.2	7.9%
Germany	432.8	24.0%	376.0	24.0%	56.8	15.1%	110.6	23.9%	102.3	24.8%	8.3	8.1%
France	81.9	4.5%	69.7	4.5%	12.2	17.4%	17.4	3.8%	16.8	4.1%	0.6	3.5%
United Kingdom	144.6	8.0%	114.7	7.3%	29.9	26.1%	38.4	8.3%	31.2	7.6%	7.2	23.1%
Other EU countries	180.7	10.0%	173.1	11.0%	7.7	4.4%	40.5	8.8%	37.8	9.2%	2.8	7.3%
India	41.0	2.3%	35.2	2.2%	5.9	16.6%	11.0	2.4%	8.9	2.2%	2.1	23.3%
China	93.1	5.2%	81.3	5.2%	11.8	14.6%	27.9	6.0%	26.4	6.4%	1.5	5.8%
Japan	23.2	1.3%	21.8	1.4%	1.4	6.6%	7.1	1.5%	6.3	1.5%	0.8	13.0%
Other Asia Countries	9.7	0.5%	9.4	0.6%	0.3	3.0%	2.2	0.5%	2.5	0.6%	(0.3)	-11.8%
South America (Argentina and Brazil)	79.1	4.4%	89.2	5.7%	(10.1)	-11.3%	18.9	4.1%	19.1	4.6%	(0.2)	-1.1%
North America (US, Canada & Mexico)	463.1	25.7%	372.8	23.8%	90.3	24.2%	128.3	27.7%	104.1	25.3%	24.2	23.3%
Other Countries	11.9	0.7%	10.8	0.8%	1.1	9.7%	3.1	0.6%	3.1	0.7%	0.0	-0.5%
Total	1,803.3	100.0%	1,566.1	100.0%	237.2	15.1%	463.1	100.0%	411.9	100.0%	51.2	12.4%
<i>(euro million)</i>	31.12.2014	%	31.12.2013	%	Change	%	Q4'14	%	Q4'13	%	Change	%
APPLICATION												
Cars	1,301.9	72.2%	1,097.8	70.1%	204.1	18.6%	347.3	75.0%	299.8	72.8%	47.5	15.9%
Motorbikes	173.6	9.6%	150.3	9.6%	23.3	15.5%	37.4	8.1%	33.5	8.1%	3.9	11.8%
Commercial and Industrial Vehicles	187.6	10.4%	191.8	12.2%	(4.2)	-2.2%	43.9	9.5%	50.6	12.3%	(6.7)	-13.2%
Racing	131.1	7.3%	120.0	7.7%	11.0	9.2%	30.0	6.5%	26.7	6.5%	3.3	12.3%
Miscellaneous	9.1	0.5%	6.2	0.4%	2.9	47.3%	4.5	0.9%	1.3	0.3%	3.1	236.1%
Total	1,803.3	100.0%	1,566.1	100.0%	237.2	15.1%	463.1	100.0%	411.9	100.0%	51.2	12.4%



MAIN RATIOS

	31.12.2010	31.12.2011	31.12.2012	31.12.2013	31.12.2014
Net operating income/Sales of goods and services	5.2%	5.8%	6.4%	7.8%	9.9%
Result before taxes/Sales of goods and services	4.2%	4.4%	6.0%	6.7%	9.1%
Capital Expenditure/Sales of goods and services	7.2%	13.2%	10.1%	8.5%	7.0%
Net Financial indebtedness/Shareholders' equity	75.6%	94.3%	81.4%	74.7%	50.4%
Net financial charges(*)/Sales of goods and services	0.9%	0.9%	0.8%	0.7%	0.7%
Net financial charges(*)/Net Operating Income	16.6%	14.8%	12.9%	9.1%	7.1%
ROI	9.5%	11.0%	12.1%	15.8%	21.3%
ROE	9.8%	13.0%	19.7%	20.8%	24.0%

Notes:

ROI: Net operating income/ Net invested capital multiply by year days/period days.

ROE: Result before minority interests/ Shareholders equity multiply by year days/period days.

(*) Net of exchange losses/gains